



MARINETTE COUNTY TECHNOLOGY SERVICES

RFP #23-009-20 Questions and Answers Posted 07/26/23

1. Regarding Page 12, #9. – Could you please be more specific on the GSM of the cardstock used to ensure proper recommendation.
 - a. Cardstock used is 65# bright white.
2. Will the County be accepting any bids including anything other than ALL new equipment?
 - a. Yes, we will accept bids for other than new equipment so long as the refurbished equipment is fully functional and meets RFP requirements. Our current fleet is composed of refurbished equipment.
3. Can you please provide more details about how you are currently using your Coin Op machine?
 - a. Coins - **yes**
 - b. Bills - **yes (1's, 5's and 10's)**
 - c. Credit Cards - **No**
4. Are you currently using, or have you ever considered using any sort of print management software? (i.e., Papercut)
 - a. Yes, we have used Papercut in the past but only for our multifunction devices. We (our current vendor) currently use's FMAudit for copy count and device management. We are not interested in adding any of our non-multifunction devices to a print management program at this time.
5. Will the current Xerox equipment be owned by the County after the current agreement expires?
 - a. No, the equipment will be returned to MBM (Xerox) as the current vendor.
6. Are there any other print devices across the County that are currently unmanaged?
 - a. The only managed print devices are our multifunction devices which are the only items being considered in this RFP.
7. How many analog lines do you currently use specific to faxing? Have you considered moving away from analog faxing?
 - a. We are in the process of moving our remaining analog FAX lines onto our new FAX platform however we have included the FAX information within the RFP should our migration not be completed by 1/1/24.
8. What is the meaning of the devices listed with 100 sheet finishers, is it output capacity or finishing capacity?
 - a. This is output capacity – 50 sheet finishing (stapling etc.) capacity is acceptable.
9. Is there going to be a formal bid opening that vendor can attend?

- a. No, we have not scheduled a formal bid opening for this RFP. All bids will be opened after the due date and a summary RFP response sheet will be created and available to all bidders.

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